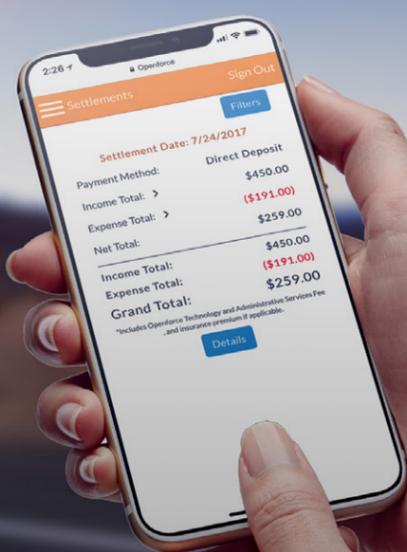


# 6

BEST PRACTICES

## STRATEGIES TO RETAIN DRIVERS

Keep drivers contracted while reducing cost, risk & turnover



1

### SCREENING & VERIFICATION

Use a technology platform to integrate, automate, and consolidate the necessary screening and verifications for drivers to provide services. Know exactly where current and future contractors stand with:

- Drug screening
- Criminal background check
- IRS for SSN & EIN
- LexisNexis
- DMV, USPS, and other qualifying credentials

2

### ACCELERATED ONBOARDING

Quickly onboard your contract drivers with automated enrollment tasks. And, keep all documentation in a single repository, in addition to:

- Customized workflows to compliance requirements
- Rate negotiation
- Enrollment
- Document management
- Document push
- Conditional documents
- Supplemental documents

3

### AUDIT & COMPLIANCE

Ensure you can track the entire contracting process to create a comprehensive trail of the contractor's access and execution of agreements through:

- Client dashboard
- E-signatures
- Proactive tracking and alerts
- Mass communication
- Audit trail

4

### OUTSOURCE SETTLEMENT

From contractor invoicing to settlement processing and third-party payments, remove the administrative burdens of:

- Settlement processing
- Contractor invoicing
- Direct deposit
- Debit cards
- Third-party payments
- Court-ordered garnishments
- 1099 reporting

5

### BENEFITS & RESOURCES

Enhance contractor satisfaction and retention by providing tools and discounted services needed for success.

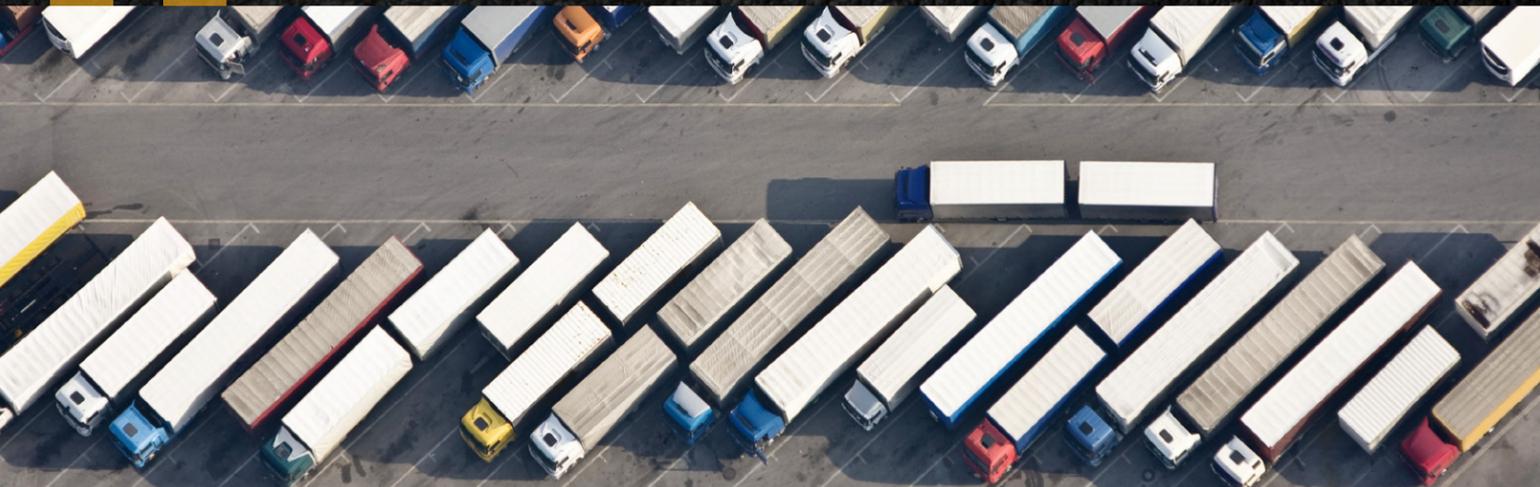
- Self-service website to run their business
- Exclusive tax and business services
- Discounted financial and insurance services
- Cash back rewards with over 4200 retailers
- Mobile expense app

6

### KNOW YOUR DATA

Start using your data to drive smarter insights into your business and take action to improve business performance.

- Revealing dashboards
- Settlement analytics
- Third-party reporting
- Retention dashboard
- Turnover dashboard



Openforce customers experience a **30%** decrease in contractor turnover when compared with the industry average in transportation.

#### THE OPENFORCE DIFFERENCE

Openforce is well-versed on the challenges and industry-leading technologies and services for reducing independent contractor turnover. And without fail, each customer Openforce onboards confirms some combination of reducing costs, managing risks and eliminating non-strategic tasks—which allows them to shift the focus to their core business—on-time delivery and servicing clients.

➤ [www.oforce.com/trucking](http://www.oforce.com/trucking)

